

Message Text

UNCLASSIFIED

PAGE 01 STATE 020085
ORIGIN NEA-10

INFO OCT-01 ISO-00 /011 R

DRAFTED BY NEA/INS:JRGRAHAME:EI
APPROVED BY NEA/INS:PWLANDE
-----021182 261633Z /66
R 251856Z JAN 78
FM SECSTATE WASHDC
TO AMEMBASSY NEW DELHI

UNCLAS STATE 020085

FOR BELLOCCHI FROM NEA/INS

E.O. 11652: N/A

TAGS: USINJC, US, IN

SUBJECT: JOINT BUSINESS COUNCIL MEETING

1. DUE TO TELEX DIFFICULTIES, BREWER EXPERIENCING DIFFICULTIES COMMUNICATING WITH FICCI. PLEASE PASS FOLLOWING MESSAGE FROM JOHN BREWER TO CHENTSAL RAO, SEC GEN, FICCI:
2. HAVE RECEIVED COMMENTS ON AGENDA, AND WHAT FOLLOWS IS OUR SUGGESTION CONCERNING SPECIFIC SUBJECT HEADINGS. NOTES ON SPECIFIC POINTS FOLLOW. -

SCHEDULE AND AGENDA

THURSDAY, FEBRUARY 2
MORNING - BRIEFING FOR U.S. DELEGATION BY AMERICAN
EMBASSY STAFF -

CAUCUS OF U.S. DELEGATION.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 020085

NOON - INAUGURAL LUNCHEON (GUEST SPEAKER?)

AFTERNOON - FIRST PLENARY SESSION

- OPENING REMARKS BY THE CO-CHAIRMEN
- ECONOMIC AND POLITICAL PERSPECTIVES
- A. THE JANATA ECONOMIC PROGRAM

- B. ECONOMIC RECOVERY IN THE UNITED STATES
- C. FUTURE PROSPECTS

--TRADE ISSUES

- A. TRENDS IN BILATERAL TRADE
- B. EXPLOITATION OF GSP PROVISIONS
- C. INTERNATIONAL TRADE PROSPECTS
- D. PROGRESS AT THE MTN
- E. GATT REFORM

EVENING - RECEPTION AND DINNER

FRIDAY, FEBRUARY 3

MORNING - SECOND PLENARY SESSION

--INVESTMENT AND JOINT VENTURES

- A. STUDY OF THE INVESTMENT ENVIRONMENT
- B. CASE STUDIES OF JOINT VENTURES
- C. CHANGING INVESTMENT REGULATIONS
- D. CONCILIATION PROCEDURES
- E. CODES OF CONDUCT FOR INVESTORS

--COOPERATION IN THIRD COUNTRIES

- A. RECENT DEVELOPMENTS
- B. EXAMPLES OF SUCCESSFUL VENTURES
- C. PROPOSAL FOR STIMULATING NEW VENTURES

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 020085

--FUTURE MEETING ARRANGEMENTS

NOON - LUNCHEON (GUEST SPEAKER)

AFTERNOON - MEETING WITH GOVERNMENT OF INDIA OFFICIALS

EVENING - RECEPTION AND DINNER

NOTES:

A. WHAT TIMES SHOULD BE INCLUDED IN AGENDA?

B. HAVE REQUESTED BRIEFING BY EMBASSY STAFF ON MORNING OF 2ND, TO BE FOLLOWED BY CAUCUS OF DELEGATION. THUS FIRST JOINT SESSION WOULD BE LUNCH HOSTED BY MR. PODDAR. WHERE WILL LUNCHEON BE HELD?

C. FREEMAN BELIEVES B. M. BIRLA, AS INDUSTRIAL STATESMAN, WOULD BE GOOD SPEAKER AT OPENING LUNCH, ADDRESSING GENERAL ISSUE OF INDO-U.S. COMMERCIAL COOPERATION AND INDIA'S ECONOMIC DEVELOPMENT. PLEASE ADVISE IF THIS IS POSSIBLE.

D. RECEPTION ON 2ND WILL BE HOSTED BY EMBASSY, DINNER

FOLLOWING WILL BE HOSTED BY YOUR SIDE. WHAT IS LOCATION

OF LATTER?

E. CONCILIATION PROCEDURES ITEM UNDER INVESTMENT HEADING REFERS TO PROPOSAL FOR COUNCIL SPONSORSHIP OF AN INFORMAL, VOLUNTARY, PREARBITRAL CONCILIATION MECHANISM WHICH WOULD ASSIST PARTIES TO A CONTRACT TO RESOLVE DISAGREEMENTS SHORT OF FORMAL ARBITRATION PROCEEDING.

F. FREEMAN WILLING TO BE LUNCHEON SPEAKER ON 3RD IF AD-VISABLE.

G. MEETING WITH GOVERNMENT OFFICIALS NOTED ON 3RD AFTER-NOON COULD BE EITHER SERIES OF MEETINGS WITH APPROPRIATE SECRETARIES AND MINISTERS, OR MEETING WITH GROUP OF SENIOR UNCLASSIFIED

UNCLASSIFIED

PAGE 04 STATE 020085

OFFICIALS AT ONE TIME. WHAT IS YOUR JUDGMENT ABOUT THESE ALTERNATIVES? FERNANDES, PATEL AND SINGH ALL MENTIONED BY FREEMAN AS DESIRABLE APPOINTMENTS, ALONG WITH P.M. IF POSSIBLE. APPRECIATE YOUR ASSISTANCE IN MAKING APPOINTMENTS.

H. PRESS CONFERENCE SHOULD PROBABLY BE AFTER GOVERNMENT MEETINGS ON AFTERNOON OF 3RD.

I. RECEPTION AND DINNER ARE BEING HOSTED BY K.K. BIRLA, ACCORDING TO OUR INFORMATION. WHERE WILL THIS BE HELD AND AT WHAT TIME?

OUR PRELIMINARY DELEGATION LIST, WITH ARRIVAL, DEPARTURE ANDHOTEL REQUIREMENTS FOLLOWS:

DELEGATES:

ORVILLE L. FREEMAN
NO INFORMATION YET

PAUL R. GIBSON AND WIFE (JAN)
PRESIDENT
ENVIROTECH INTERNATIONAL
ARRIVING 1/31, 9:50 P.M. IC 440
DEPARTING 2/9, 6:15 A.M. LH 660
OWN RESERVATION FOR SUITE IN OBEROI
NO GROUND TRANSPORTATION

WILLIAM B. BEAM (REPRESENTING RICHARD M. BLISS)
EXECUTIVE VICE PRESIDENT
AMERICAN EXPRESS INTERNATIONAL BANKING CORPORATION
WANTS SINGLE
UNCLASSIFIED

UNCLASSIFIED

PAGE 05 STATE 020085

ARRIVING 2/2 - DEPARTING 2/4 - NO GROUND TRANSPORTATION.

EDWIN W. BEEBY, VICE PRESIDENT - FAR EAST
WESTINGHOUSE ELECTRIC CORPORATION
NO INFORMATION YET

WILLIAM MCCORMICK BLAIR, JR. (REPRESENTING DAVID A. MORSE)
ATTORNEY, SURREY, KARASIK AND MORSE
WANTS SINGLE
ARRIVING 1/30, 4:30 A.M, BA 776 (RESERVE FROM 1/29, LATE
ARRIVAL). DEPARTING 2/4, 5:30 A.M., PA 001
NO INFORMATION ON GROUND TRANSPORTATION YET.

T. A. CAMPOBASSO, PRESIDENT, ELECTRONIC INTERNATIONAL
OPERATIONS, ROCKWELL INTERNATIONAL
NO INFORMATION YET.

W. D. EATON, DIRECTOR, AFRICA, MID-EAST AND SOUTHWEST ASIA
INTERNATIONAL DEPARTMENT, E.I. DU PONT DE NEMOURS & CO.
WANTS SINGLE - ARRIVING 2/1 - DEPARTING 2/4, 4:00 A.M.,
BA 855 - NO GROUND TRANSPORTATION.

GEORGE A. COLSON, VICE PRESIDENT, CLARK EQUIPMENT AG
OWN RESERVATIONS AT ASHOKA.

GEORGE D. GOTSCHALL (REPRESENTING CHARLES H. SMITH) AND
WIFE (PHYLLIS), VICE PRESIDENT - INTERNATIONAL, SIFCO
INDUSTRIES, INC.
WANTS DOUBLE
ARRIVING 2/2, 1:30 A.M., PA 2 (RESERVE FROM 2/1, LATE
ARRIVAL) - DEPARTING 2/6, 9:15 A.M., IC 182.
WANTS GROUND TRANSPORTATION.

BARRY MACTAGGART, EXECUTIVE VICE PRESIDENT, PFIZER INTER-
NATIONAL INC. - OWN RESERVATION AT ASHOKA.

UNCLASSIFIED

UNCLASSIFIED

PAGE 06 STATE 020085

JOSEPH A. PATRINA AND WIFE (MARY LOU), VICE PRESIDENT,
LICENSING - COMBUSTION ENGINEERING, INC.
WANTS DOUBLE AT OBEROI STARTING 2/1 (PLEASE PROVIDE GROUND
TRANSPORTATION ON 1/27, 9:05 P.M., IC 440 TO TAKE HIM TO
ASHOKA) - NO DEPARTURE TIME YET.

THEODORE M. PLOWDEN, VICE PRESIDENT AND AREA DIRECTOR,

LATIN AMERICA/FAR EAST - VICK INTERNATIONAL - DIVISION OF
RICHARDSON-MERRELL - WANTS SINGLE - ARRIVING 2/1, 6:00 P.
DEPARTING 2/4, NOON - NO GROUND TRANSPORTATION.

O. E. SENIOR, VICE PRESIDENT/GENERAL MANAGER - AFRICA/
MIDDLE EAST DIVISION, COLGATE-PALMOLIVE INTERNATIONAL
WANTS SINGLE - ARRIVING 2/1 - NO DEPARTURE TIME YET -
WANTS GROUND TRANSPORTATION.

RICHARD D. WENDEBORN, EXECUTIVE VICE PRESIDENT - INGERSOLL-
RAND COMPANY - NO INFORMATION YET.

RICHARD W. WHEELER, SENIOR VICE PRESIDENT, INTERNATIONAL
BANKING GROUP - CITIBANK
WANTS DOUBLE - ARRIVING 2/1, 8:00 P.M., PAKISTAN AIRWAYS
272 - DEPARTING 2/4, 4:00 A.M., BA 855 - WANTS GROUND
TRANSPORTATION.

WALTER WIEN (REPRESENTING R. B. OSBORNE) ASSISTANT VICE
PRESIDENT - WYETH INTERNATIONAL LTD.
WANTS SINGLE - ARRIVING 2/1 - DEPARTING 2/4 - NO GROUND
TRANSPORTATION.

OBSERVERS:

DAVID A. ARTKO, BANK OF AMERICA, BOMBAY - NO INFORMATION.
UNCLASSIFIED

UNCLASSIFIED

PAGE 07 STATE 020085

CHARLES A. BAKER, PRESIDENT, PFIZER ASIA - NO INFORMATION.
SURINDER C. BANTA, DIRECTOR MARKETING DEVELOPMENT, VICK
INTERNATIONAL - WANTS SINGLE - ARRIVING 2/1, 6:00 P.M. -
DEPARTING 2/4, NOON - NO GROUND TRANSPORTATION.

ISRAEL MENTCHER, MANAGER, FAR EAST SALES OPERATION,
GENERAL ELECTRIC COMPANY - OWN RESERVATIONS AT ASHOKA.

STAFF:

JOHN V. E. BREWER, DIRECTOR, MIDDLE EAST AFFAIRS, INTER-
NATIONAL DIVISION - CHAMBER OF COMMERCE OF THE U.S.

JOHN G. SARPA, ASSOCIATE DIRECTOR, MIDDLE EAST AFFAIRS,
INTERNATIONAL DIVISION, CHAMBER OF COMMERCE OF THE U.S.

CAROLYN M. JAMAIL, INTERNATIONAL AFFAIRS ASSISTANT, INTER-
NATIONAL DIVISION, CHAMBER OF COMMERCE OF THE U.S.

BREWER, SARPA, JAMAIL - EACH WANT SINGLE - ARRIVING 1/30,
3:45 A.M., AF192 (RESERVE ROOM FROM 1/29, LATE ARRIVAL)
DEPARTING 2/6, 5:00 A.M., PA 1 - WANT GROUND TRANSPORTATION.

SEVERAL ITEMS NEED YOUR REVIEW.

A. WILL YOU BE ABLE TO ARRANGE TRANSPORTATION FOR DELEGATION FROM HOTEL TO VARIOUS FUNCTIONS AND MEETINGS ON 2ND AND 3RD?

B. WE ARE ASSUMING YOUR SIDE WILL PREPARE PLACE CARDS AND LAPEL BADGES FOR DELEGATES. PLEASE ADVISE IF THIS IS NOT THE CASE.

C. CONCERNING OFFICE ARRANGEMENTS, ASSUME THAT FICCI WILL HAVE SECRETARIAT OFFICE AT ASHOKA EQUIPPED WITH TYPEWRITER AND STENCIL MACHINE. IF THAT IS THE CASE, WE WILL UNCLASSIFIED

UNCLASSIFIED

PAGE 08 STATE 020085

NOT REQUIRE EQUIPMENT AT ASHOKA. AT OBEROI, HOWEVER, WE WILL NEED ELECTRIC TYPEWRITER AND ACCESS TO COPYING MACHINE OF SOME KIND. CANNOT BRING OUR OWN MACHINE BECAUSE OF WEIGHT AND EXPENSE; CAN YOU ARRANGE FOR SUCH A TYPEWRITER TO BE IN CAROLYN JAMAIL'S ROOM AT OBEROI?

D. DO NOT FORWARD BRIEFING MATERIALS TO US THROUGH AMERICAN EMBASSY, SINCE THEY WOULD NOT REACH US UNTIL AFTER MOST DELEGATES HAVE DEPARTED FOR INDIA. HOLD THEM FOR OUR ARRIVAL AND WE WILL DISTRIBUTE THEM TO DELEGATES AT HOTEL. VANCE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE020085
Document Source: CORE
Document Unique ID: 00
Drafter: JRGRAHAME:EI
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780039-0138
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780123/aaaaatdk.tel
Line Count: 309
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9d5309e0-c288-dd11-92da-001cc4696bcc
Office: ORIGIN NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 6
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3715153
Secure: OPEN
Status: NATIVE
Subject: JOINT BUSINESS COUNCIL MEETING
TAGS: BEXP, US, IN, USINJC
To: NEW DELHI
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/9d5309e0-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014